Press Release May 22, 2014

Refresco Gerber reports continued positive trend in results

First quarter highlights

- We recorded a revenue of €459.0 million and volume of 1,352.8 million litres, an increase of 33.0% and 23.1%, respectively. The increase in revenue and volume is related to the merger of Refresco and Gerber Emig completed in the fourth quarter of 2013.
- Integration of the two businesses is on track and synergies are coming in faster than foreseen.
- Gross profit margin per litre increased by 12.2% to 13.8 euro cents in Q1 2014 from 12.3 euro cents in Q1 2013.
- We recorded an adjusted EBITDA of €31.7 million, an improvement of €10.3 million or 48.1% on Q1 2013.
- Net loss for the quarter was €1.9 million compared to a net loss of €6.7 million in Q1 2013.
- A strong cash position of €105.7 million at end of the review period (€86.1 million on December 31, 2013 and €92.4 million at the end of Q1 2013) reflecting the higher results and more efficient working capital management.

Key figures (in millions of euros)

	Q1 2014	Q1 2013
Revenue	**459.0**	345.2
Sales in litres, millions of litres	**1,352.8**	1,099.1
Margin per litre, euro cents	**13.8**	12.3
Adjusted EBITDA	**31.7**	21.4
Merger and restructuring costs	**1.2**	2.3
Operating profit / (loss)	**9.9**	3.4
Net profit / (loss)	**(1.9)**	(6.7)
Cash and cash equivalents at the end of the period	**105.7**	92.4

CEO Hans Roelofs:

“We are pleased to report a continued positive trend in our results in the first quarter of 2014. The solid margin improvement was driven by the recent contract renewals and our strategy to focus on higher margin products helped by some softening of input costs. Further, the merger and synergies achieved contributed to our overall performance. We are particularly pleased that, while focusing on serving our customers even better than in the past, we were able to continue the smooth integration of the two businesses and to realize synergies quicker than foreseen. We start to see early signs of consumer confidence returning in Europe.”

Group revenue and volume development

We recorded revenue of €459.0 million, an increase of 33.0% from the first quarter of 2013. On a like-for-like basis, excluding Gerber Emig, revenue decreased by €18.2 million or 5.3%. This like-for-like decrease is a combination of 4.4% decrease in revenue from lower average selling prices mainly due to passing on input cost decreases to our private label customers and a volume decrease of 0.9%. The total soft drinks market in West Europe decreased by 1.0% in volume terms in the first quarter of 2014 compared to the same period last year[1].

Revenue by location of sales is detailed in the table below and reflects our post-merger organization. We have organized the business in seven key regions: Benelux, Germany, France, Iberia, Italy, UK and North East Europe consisting of our activities in Poland and Finland.

The revenue increase in Germany, France, UK and North East Europe is mainly related to the merger with Gerber Emig. Weak retail revenue in the Netherlands had a negative impact on our revenues the Benelux. Volume in Iberia and Italy was slightly up on first quarter of 2013 despite the challenging economic situation in Southern Europe and tough competition in the local markets.

Revenue by location of sales (in millions of euros)

	Three months ended March 31	
	2014	2013
Benelux[2]	**99.3**	110.5
Germany	**103.6**	78.8
France	**74.3**	59.0
UK	**86.9**	10.4
Iberia	**33.3**	31.2
Italy	**30.2**	31.3
North East Europe[3]	**31.4**	24.0
Total revenue	**459.0**	345.2

1 Canadean Quarterly Beverage Tracker West Europe First Quarter 2014.

2 A Part of the revenue decline in the Benelux relates to changes in reporting principles and to intercompany transfers.

3 Poland and Finland.

Sales in litres

	Three months ended March 31	
	2014	2013
Litres (millions)	**1,352.8**	1,099.1

Margin development

Gross profit margin per litre for the first quarter amounted to 13.8 euro cents compared to 12.3 euro cents in the first quarter of 2013. On a like-for-like basis, excluding Gerber Emig, the gross profit margin per litre was 13.1 euro cents. The like-for-like increase reflects recent contract renewals and our strategy to focus on higher margin products helped by more favorable input costs.

Operating costs

Operating costs amounted to €177.3 million, an increase of €45.7 million from the first quarter of 2013. This increase is fully related to the cost base of Gerber Emig.

Results of operations

Operating profit was €9.9 million compared to an operating profit of €3.4 million in the first quarter of 2013 arising from improved margins, synergies realized and continued focus on cost control.

Adjusted EBITDA in the first quarter amounted to €31.7 million, an improvement of €10.3 million compared to the first quarter of 2013.

Reconciliation of operating profit to adjusted EBITDA (in millions of euros)

	Three months ended March 31	
	2014	2013
Operating profit / (loss)	**9.9**	3.4
Depreciation, amortization and impairment costs	**20.6**	15.7
EBITDA	**30.5**	19.1
Merger and restructuring costs	**1.2**	2.3
Adjusted EBITDA	**31.7**	21.4

The increase of €4.9 million in depreciation, amortization and impairment cost is fully related to the Gerber Emig activities. Merger and restructuring costs of €1.2 million is due to advisory and legal costs related to the integration process.

Finance result

Finance income was consistent with the first quarter of 2013. Finance expenses amounted to €12.7 million as opposed to €11.7 million in the first quarter of 2013. The increase of €1.0 million was mainly related to interest paid on the facilities used to finance the merger.

Net result

Net loss for the first quarter was €1.9 million as opposed to a net loss of €6.7 million for the first quarter of 2013. Improvement is related to improved margins and lower overall costs in the underlying business.

Balance sheet and financial position as of March 31, 2014

Balance sheet totaled €1,665.1 million on March 31, 2014 as opposed to €1,238.1 million on March 31, 2013. The increase is mainly related to the merger and improved cash and cash equivalents.

In relation to the merger we obtained an additional Revolving Credit Facility (RCF) of €75.0 million from six European banks. The merger was financed by €25.0 million from the existing RCF, €75.0 million from the additional RCF and €26.0 million cash from Gerber Emig and Refresco.

As of March 31, 2014 €50.0 million of the original RCF was undrawn.

Capex spending was €13.5 million in the first quarter of 2014 as opposed to €6.2 million in the first quarter of 2013. The increase was mainly attributable to capex spending used for the integration of the two businesses. Capital expenditure is closely monitored in our program of rightsizing our manufacturing capacity and integration of the two businesses.

Working capital decreased by €16.0 million within the review period mainly as a result of alignment of payment terms across the group.

Events subsequent to review period

No material events took place after the review period.

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Next financial reporting

Refresco Gerber B.V. second quarter 2014 result: Thursday, August 21, 2014.

Notes to the editors:

About Refresco Gerber

Refresco Gerber is the leading European bottler of soft drinks and fruit juices for retailers and branded players with production in the Benelux, France, Germany, Iberia, Italy, the UK, Poland and Finland. The company has expected full year volumes and revenue of circa 6.5 billion litres and circa €2.2 billion, respectively. Refresco Gerber offers an extensive range of product and packaging combinations from 100% fruit juices to carbonated soft drinks and mineral waters in carton, PET, Aseptic PET, cans, pouches and glass. In addition to the efficiency of its bottling processes, the company also provides customers with total supply chain solutions – from planning and sourcing of raw materials and packaging through to warehousing and transportation.

Focused on innovation, Refresco Gerber continuously searches for new and alternative ways to improve the quality of its product and packaging combinations in line with consumer and customer demand, environmental responsibilities and market request.

Refresco Gerber is headquartered in Rotterdam, the Netherlands and employs circa 4,700 staff.

General information

On November 11, 2013 the merger of Refresco Group B.V. and Pride Foods Limited ("Gerber Emig") was completed and subsequently the name of the company was changed to Refresco Gerber B.V.

Refresco Gerber B.V. ("Refresco Gerber") is domiciled in the Netherlands, with its registered office at Fascinatio Boulevard 270, 3065 WB Rotterdam. The activities of Refresco Gerber consist of bottling of soft drinks and fruit juices for retailers and A-brands. Sales and production are in all the main countries of Western Europe.

The selected consolidated financial information in this document comprise the consolidated financial information of Refresco Gerber B.V. and its subsidiaries (together the "Group"). In like-for-like comparisons, we have excluded Gerber Emig's contribution in the first quarter of 2014.

On May 16, 2011 the company issued aggregate principal amounts of €360 million in 7.375% senior secured notes and €300 million in senior secured floating rate notes (3 month EURIBOR + 400bps). The notes are due on May 15, 2018. The notes are listed on the Luxembourg Stock Exchange and have been admitted to trading on the Euro MTF market.

On May 16, 2011 the company entered into a €75 million revolving credit facility agreement (RCF) with seven European banks. In connection to the merger the RCF was extended to €150 million with six European banks. The maturity date of the RCF is May 16, 2017. RCF bears interest at a rate per annum equal to EURIBOR plus 3.0%. The costs for maintaining the RCF are 1.2%.

The consolidated income statement, balance sheet, and cash flow statement are prepared in accordance with accounting and measurement recognition criteria of International Financial Reporting Standards, as adopted by the European Union.

The selected consolidated financial information presented in this quarterly report is un-audited.

The Tables section:

Consolidated income statement
Consolidated balance sheet
Consolidated cash flow statement

CONSOLIDATED INCOME STATEMENT
Refresco Gerber BV (in millions of euros)

	Three months ended March 31	
	2014	2013
Revenue	**459.0**	345.2
Other income	**-**	0.1
Raw materials and consumables used	**(271.8)**	(210.3)
Gross Profit Margin	**187.2**	135.0
Gross Profit Margin %	**40.8%**	39.1%
Gross Profit Margin per litre, euro cents	**0.138**	0.123
Employee benefits expenses	**(55.4)**	(38.7)
Depreciation, amortization and impairment costs	**(20.6)**	(15.7)
Other operating expenses	**(101.3)**	(77.2)
Operating costs	**(177.3)**	(131.6)
Operating profit / (loss)	**9.9**	3.4
Finance income	**0.1**	0.1
Finance expense	**(12.6)**	(11.7)
Net finance result	**(12.5)**	(11.6)
Profit / (loss) before income tax	**(2.6)**	(8.2)
Income tax (expense) / benefit	**(0.1)**	1.5
Result discontinued operations	**0.8**	-
Profit / (loss)	**(1.9)**	(6.7)
Profit attributable to: Owners of the company	**(1.8)**	(6.7)
Non-controlling interest	**(0.1)**	-
Profit / (loss)	**(1.9)**	(6.7)

CONSOLIDATED BALANCE SHEET
Refresco Gerber BV (in millions of euros)

	March 31 2014	December 31 2013	March 31 2013
ASSETS			
Non-current assets			
Property, plant & equipment	**517.6**	525.4	381.6
Intangible assets	**422.0**	422.8	297.0
Financial fixed assets	**5.7**	5.9	3.8
Deferred tax	**9.6**	9.5	10.1
Total non-current assets	**954.9**	963.6	692.5
Current assets			
Inventories	**221.4**	214.2	169.9
Other current assets	**383.1**	358.0	283.3
Cash and cash equivalents	**105.7**	86.1	92.4
Total current assets	710.2	658.3	545.6
Total assets	**1,665.1**	1,621.9	1,238.1
EQUITY & LIABILITIES			
Equity			
Share capital	**5.9**	5.9	4.3
Share premium	**440.7**	440.7	259.8
Reserves	**(132.6)**	(103.9)	(98.4)
Profit / (loss) for the period	**(1.9)**	(28.4)	(6.7)
Total	**312.1**	314.3	159.0
Non-controlling interest	**3.5**	3.6	-
Total equity	**315.6**	317.9	159.0
Non-current liabilities			
Loans and borrowings	**785.0**	784.6	655.2
Derivatives	**10.6**	10.6	9.1
Provisions and deferred tax	**50.4**	52.5	39.5
Total non-current liabilities	**846.0**	847.7	703.8
Current liabilities			
Loans and borrowings	**5.8**	7.6	2.8
Trade and other payables	**497.7**	448.7	372.5
Total current liabilities	**503.5**	456.3	375.3
Total equity and liabilities	**1,665.1**	1,621.9	1,238.1

CONSOLIDATED CASH FLOW STATEMENT
Refresco Gerber BV (in millions of euros)

	Three months ended March 31	
	2014	2013
Operating profit	**9.9**	3.4
Adjustment for:		
Depreciation and amortization	**20.6**	15.7
Net change in fair value derivatives recognized in profit and loss and premiums paid	**0.4**	(0.8)
Discontinued operations	**0.8**	-
Financial income / (expense) paid	**(6.4)**	(5.2)
(Gain) / loss on sales of PPE	**-**	(0.1)
Income tax paid	**(2.8)**	(0.7)
Changes in working capital	**16.0**	(7.8)
Changes in provisions	**(3.4)**	(1.2)
Net cash flow from operating activities	**35.1**	3.3
Investment in property, plant and equipment	**(13.4)**	(6.1)
Investments in intangible assets	**(0.1)**	(0.1)
(Purchase) / sale of other investments	**-**	0.1
Disposal of fixed assets	**0.2**	0.3
Loans granted outside the group	**-**	-
Acquisitions	**-**	-
Net cash flows from investing activities	**(13.3)**	(5.8)
Loans and borrowings	**(1.3)**	(0.7)
Repayment of loans and borrowings	**-**	-
Net cash flows from financing activities	**(1.3)**	(0.7)
Translation adjustment	**(0.3)**	0.3
Movement in cash and cash equivalents	**20.2**	(2.9)
Cash and cash equivalents at beginning	**85.5**	95.3
Cash and cash equivalents at end	**105.7**	92.4
	20.2	(2.9)